

DATE: _____

EXAMPLE

Your Purpose and Passion is you at your very best! The following questions will help you to identify your personal skills, individual abilities and talents that make you who you are.

HOW TO RECOGNISE YOUR PERSONAL SKILLS

<p>①</p> <p>WHAT ACTIVITIES DO YOU ENJOY AND LOVE?</p>	I like helping people
	I enjoy a job that allows me to improve the lives of others
	I like to read and learn new things
	I enjoy being fit enough to enjoy sport, leisure activities and holidays
	I love spending time with family and friends
	I enjoy new experiences and visiting new places

<p>②</p> <p>WHAT WOULD YOUR FAMILY, FRIENDS, WORK COLLEAGUES & CLIENTS SAY THAT YOUR QUALITIES & STRENGTHS ARE?</p>	Colleague - "Sees the bigger picture and always looking to develop the company."
	Business partner - "Safe pair of hands and fun to work with – a people person."
	Long standing client - "Good communicator that understands people's needs."
	Daughter - "Professional, fair and believes all parties should gain in business."
	Partner - "Genuine, selfless person – the real deal!"
	Friend - "Can always be replied upon; he always does what he says he will."

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<p>3</p> <p>DISTILL THE ELEMENTS FROM QUESTIONS 1 & 2 ON THE PREVIOUS PAGE AND EXTRACT THE 'KEY' WORDS</p>	Helping people, improving lives
	Focus on the bigger picture
	Developing business, forward focus
	Good communication skills, genuine
	Understands people's needs
	Professional, fair and reliable

<p>4</p> <p>USE THOSE KEYWORDS TO IDENTIFY YOUR PERSONAL SKILLS</p>	I am able to connect with people and strategise viable solutions to help them
	Creating opportunities for others, as well as my own and my company's future well-being
	I always ensure I can be relied upon and remain professional
	Helping people is something I have always aimed to achieve, at work and in my personal life

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<p>5</p> <p>REFINE YOUR PERSONAL SKILLS INTO YOUR BASIC SENSE OF PURPOSE AND PASSION</p>	Connecting with people to help them improve their lives
	Focusing on the bigger picture, to contribute to long term change and progress
	My professionalism, fairness and reliability demonstrate commitment to upholding high standards and delivering positive outcomes
	Communicating with people and delivering solutions for them which will improve their positions and help them develop to their full potential

<p>6</p> <p>REFINE THIS FURTHER INTO A DESCRIPTION THAT TRULY SUMS UP YOUR PURPOSE AND PASSION</p>	<p>I have always had a strong desire to make a positive impact on the world, specifically by helping people and improving their lives. Empathy and compassion compel me to seek out opportunities, to make a difference in the lives of others. One of my most cherished beliefs is that everyone deserves a chance to succeed and thrive. I believe that every individual possesses unique talents and abilities that can contribute to the betterment of society. I am passionate about empowering others to unleash their full potential and achieve their dreams.</p> <p>I am a strategic thinker with a forward-looking mindset. I am driven to develop innovative solutions to complex challenges and create lasting change in the world. I believe that by thinking beyond the immediate and focusing on long-term goals, we can make a more profound and meaningful impact. My communication skills are a key strength that enables me to connect with others and effectively address their needs. I am a genuine listener and I value open and honest communication. I believe that integrity is essential for building trust and earning respect.</p>
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