

# YOUR BIGGER FUTURE™ LIFETIME SENSE OF PURPOSE

## How to recognise your Personal Skills

1. What are the activities that you enjoy and love?	I like helping people
	I enjoy my job that allows me to help improve the lives of others
	I am pleased that I am respected enough that clients refer me to others
	I enjoy being fit enough to enjoy sport, leisure activities and holidays
	I love spending time with family and friends
	I enjoy new experiences
2. List your qualities and abilities as identified by others	'Sees the 'bigger picture' and always looking to develop his company'
	'Safe pair of hands and fun to work with - a 'people person'
	'Good communicator that understands people's needs'
	'Professional, fair, believes all parties should gain in business'
	'Genuine, selfless person - the real deal!'
	'Can always be relied upon - always does what he says he will'
3. Distill the elements from 1. and 2. above and extract key words	Helping people, improving lives
	Seeing the 'bigger picture'
	Developing company
	Good communication skills
	Understands people's needs
	Professional, fair and reliable
4. Use those key words to identify your Personal Skills	I am able to connect with people and strategise viable solutions to help them. This in turn creates opportunities for their, mine and my company's future well-being
5. Refine your Personal Skills into your basic Sense of Purpose	Connecting with people to help them improve their lives
6. Refine further into a description that truly sums up your Lifetime Sense of Purpose	<i>"Communicating with people and delivering solutions for them which will improve their positions and will help them develop to their full potential"</i>